<u>Retail Floral Shop Project</u> <u>Principles and Elements of Floral Design:</u>

Every <u>BUSINESS</u> has its beginning somewhere and with someone. Your project for the next WEEK is to create and design your <u>OWN FLORAL BUSINESS</u>. Each part will count as a DAILY grade and the FINAL project will be counted as 2 TEST GRADES!

DAY 1 (part 1): Business Forms/Advertisement:

Directions:

Print each of these on a SEPARATE piece of paper, paperclip them together and turn in at the end of the period. Each part of TODAY's assignment is worth 20 points!

- Logo (Name your Flower Shop and create a LOGO that would appear on your business cards, letter heads, advertisements, etc) **20pts**
- Business Cards (should have your NAME, LOGO, Address, phone number(s), fax number, email, and website—find a FREE business card template on the web) **20 pts**
- Letterhead (should have your logo and ALL contact information) 20 pts
- Brochure/Flyer (MAKE a GRAND OPENING FLYER for your NEW shop) **20 pts**
- _____Business Street Sign (Create a Street Sign---should contain your Name, Logo, and telephone number) **20 pts**

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DAY 2 (part 2):

Directions:

Print each of these on a SEPARATE piece of paper, paperclip them together and turn in at the end of the period!

_____FINISH assignments from DAY 1! (Put these behind day 1 sheet) _____ Layout/Floor Plan of your business

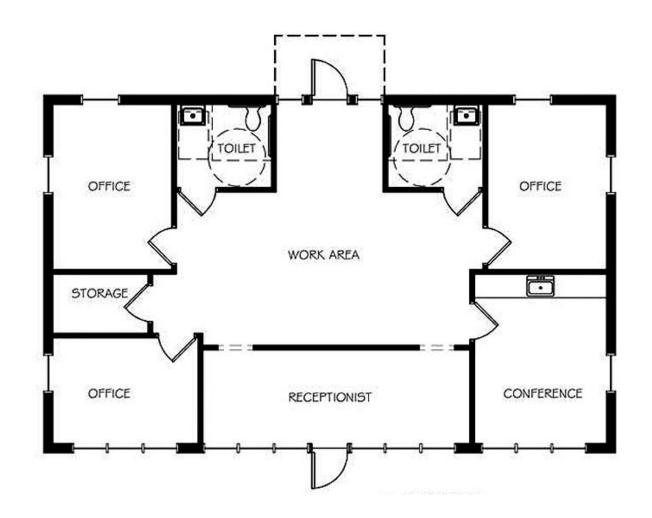
To find a floor plan you can google search "Small Business Floor Plans", or there are several GOOD examples at: http://www.thehouseplanshop.com/63/1/house-plans/commercial-buildings.php

Make sure the FLOOR PLAN/LAYOUT that you select has a SPACE for all of the following items:

- _____ Office(s) for owner, manager, and/or accountant
- _____ Consultation room--needed for weddings and funerals
- _____ Bathroom(s) (Location really doesn't matter)
- _____ Workroom (back of shop)
- Cooler Space (options: sales cooler, designers' stock cooler(s), delivery cooler) (front and back of shop)
- Storage (back of shop)
- _____ Display area(s) (front room)
- Sales counter(s)/area(s) (front room)
- _____ Delivery Area







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DAY 3 (part 3):

Directions:

Print each of these on a SEPARATE piece of paper, paperclip them together and turn in at the end of the period!

Finish Day 1 and Day 2 assignments. Make sure they are paper clipped together and turned in before starting DAY 3!

Monthly/Weekly Promotions Flyers. One way flower shops keep a steady customer flow is through promotions. These promotions can be daily, weekly, or monthly.

You are to Create 2 Promotional Flyers for your flower shop. Make one a Monthly promotion and one a weekly promotion. See EXAMPLES below.

<u>Flyers should be CREATIVE and draw the attention of</u> <u>your customers!!!!</u>

EX: Monthly Promotion:

During the Month of March take 25% off all Long Stem Rose Vase Designs.

EX: Weekly Promotion:

Monday Special: All foliage plants are 15% off

Tuesday Special: All Gift Baskets (valued at \$30 or more) are 20% off

<u>Wednesday Special</u>: Buy one Bunch of Daisies get another bunch of flowers (of equal or less value) 50% off.

<u>Thursday Special:</u> Cash-n-Carry Special. Take 20% off any bunch of flowers from the cooler.

<u>Friday Special:</u> Free delivery for orders of \$50.00 or more in the China Spring/Waco area.

<u>Retail Floral Shop Project</u> Principles and Elements of Floral Design:

Directions:

Print each of these on a SEPARATE piece of paper, paperclip them together with **THIS** sheet on top and turn in at the end of the period!)

 Finish Day 1, Day 2, and Day 3 assignments. Make sure they are paper clipped together and turned in before starting DAY4!
 Delivery Vehicle (find a picture of what your delivery vehicle would look like) The Vehicle needs your LOGO, Shop Name, and Contact Information on it.

Van, Wagon, Truck, Vehicle--Something With Wheels!.. A Rolling Billboard:

If you're going to have a vehicle on the road delivering flowers... take advantage of the opportunity to make a great impression. At the very least, be certain that your vehicle is clean and neat in appearance.

